Frisco CDC Board Summary

November-16

Sales Tax Report thru September 2016				
Fiscal YTD Sales Tax	-5.1%	Down	$	18,610,698
Monthly Sales Tax	-4.1%	Down	$	1,729,190
Over/(Under) Projections	-6.8%	Down	$	(1,290,181)
Frisco State Position	9	Up		
Collin County	5.6%	Up	$	25,699,983
Denton County	7.5%	Up	$	13,965,206
State of Texas	0.91%	Up	$	486,355,211

Financial Report - Preliminary Sep 2016

Revenues		
Fiscal YTD Total Revenue	$	60,680,637
Expenditures		
Total $ Spent YTD	$	16,941,947
Total $ Spent Month	$	1,576,456

Original Budget	Revised Budget	Approved Budget
$ 27,820,538	$ 55,794,894	$ 55,794,894

Project Status - Preliminary Sep 2016

Project Name	Current Year Project Budget	Current Year Project Actual	Cumulative Project Budget	Cumulative Project Actual
FAC Expansion Design & Construction	$ 423,373	$ 381,234	$ 6,991,476	$ 6,949,337
Frisco Discovery Ctr Ph II - NVM	36,846	26,917	1,177,931	1,168,003
Railroad Museum Mini Train	44,757	-	75,000	30,243
Dog Park Expansion	600,000	28,321	600,000	28,321
Dr Pepper Ballpark Improvements	1,156,832	865,932	6,000,000	5,709,100
Museum of the Amer RR Ph II Matching	18,850	-	100,000	81,150
Museum of the Amer RR Ph II Env/Constr	250,000	117,884	250,000	117,884
Frisco Discov Ctr Museum Exhibit Area	21,245	20,096	47,500	46,351
Toyota Stadium Improvements	39,000,000	2,936,046	39,000,000	2,936,046
Northwest Community Park Phase I	60,000	-	60,000	-
Total Project/Capital Outlay	41,611,903	4,376,430	54,301,907	17,066,435

Monthly Summary

Sales Tax

Sales tax for the month of September decreased 4.1% from September, 2015. However, after the previous year is adjusted for re-sourcing of one major taxpayer, the month of September increased by 4.47% over September, 2015. The sales tax collections include amounts for which 85% is reserved for sales tax grant/performance agreement payments. Total sales tax for Collin County for the month of September increased by 5.6% as compared to September, 2015. Sales tax for the State increased 0.91% compared to September, 2015.

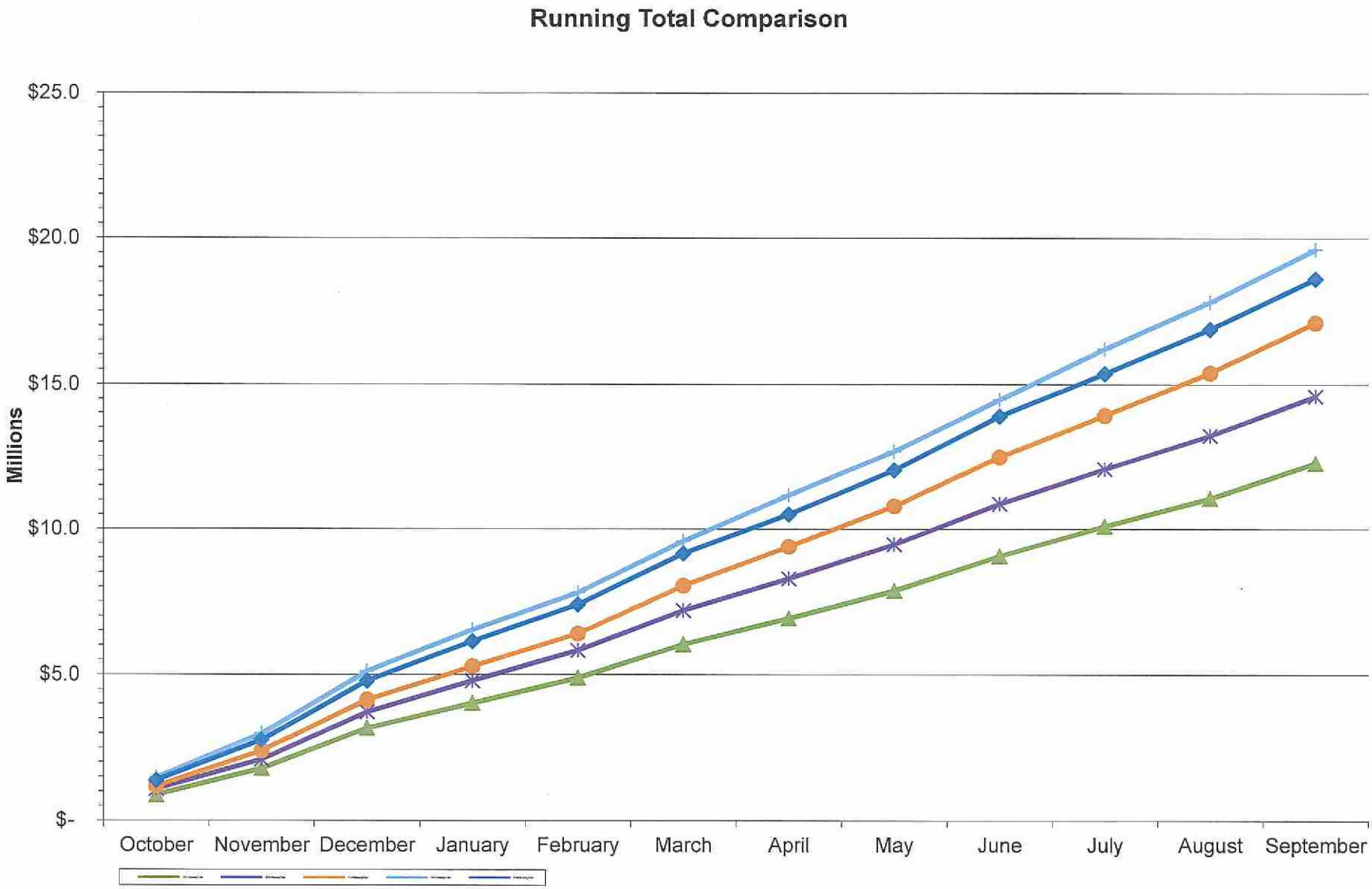
Financial Report

The September financial report is preliminary, pending any additional year-end accruals and adjustments. The $60,680,637 total year-to-date revenue includes $39,501,154 in sales tax revenue bond proceeds for improvements at Toyota Stadium, $18,610,698 in sales tax revenue plus $302,428 for overaccrual of the prior year's State Comptroller's adjustment for sales tax revenue and interfund transfers of $1,165,095. Total FY16 revenue also includes $753,345 in rental income, $282,242 in interest income, $60,681 in revenue from the Frisco Discovery Center, $4,796 unrealized gain on investments and $198 miscellaneous revenue. Expenditures for the month of September include $522,060 transferred for Dr Pepper Ballpark Improvements, $358,220 transferred for City debt service commitments, $292,235 accrued for Jul-Sep sales tax grant, $173,361 for Toyota Stadium Improvements, $105,570 for Jul-Sep loan interest on the Luminant land, $79,528 accrued for reimbursement of construction costs for the Museum of the American Railroad, $43,295 for operations at the Frisco Discovery Center, $1,598 for food/beverage at the Ford Center Opening Game Day, $500 in paying agent fees, $72 accrued for Exide remediation costs for interest on escrows and $17 for reclassification of interest on a refund for bond issuance costs.

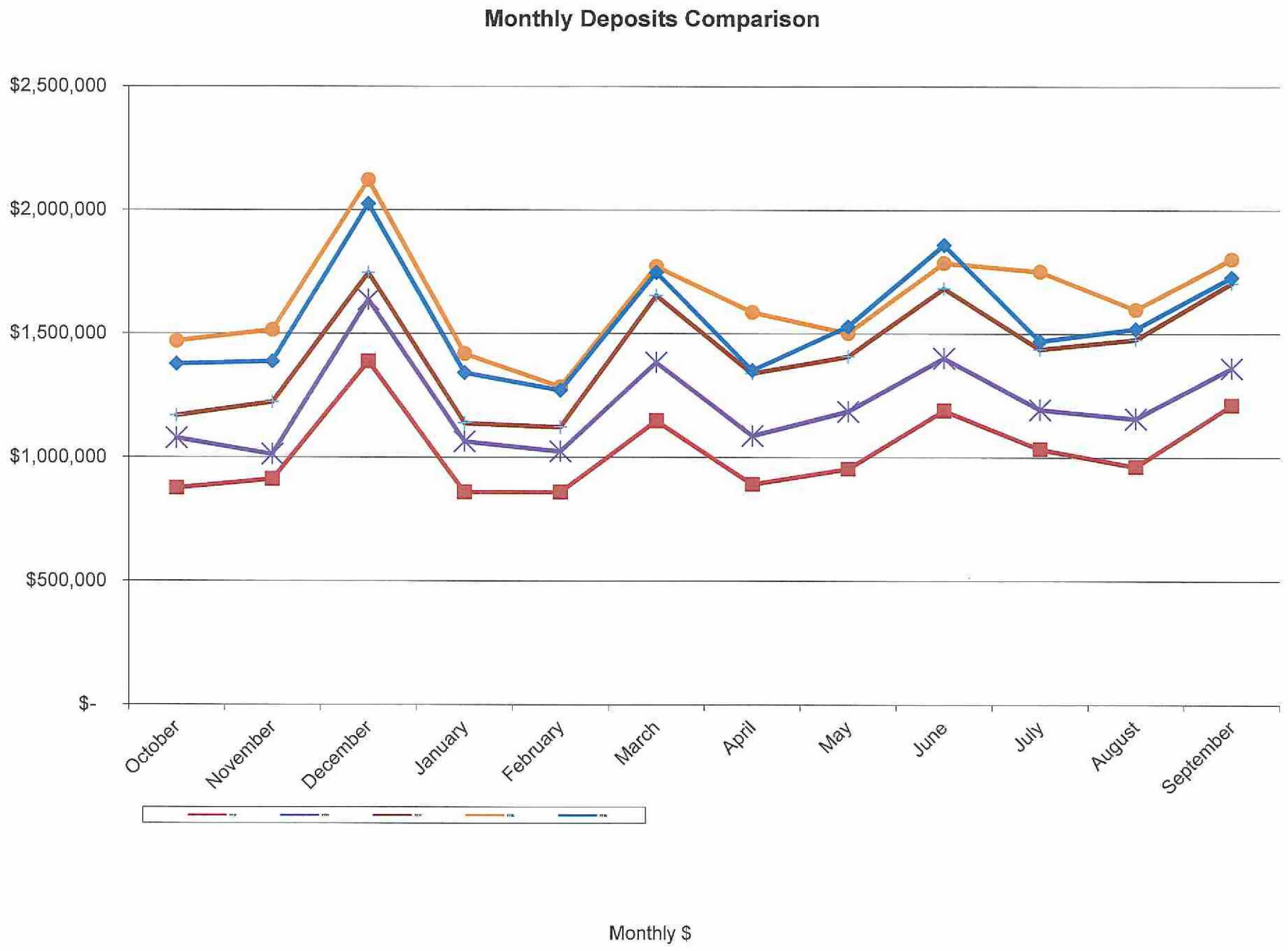
Frisco CDC Sales Tax Revenue Analysis

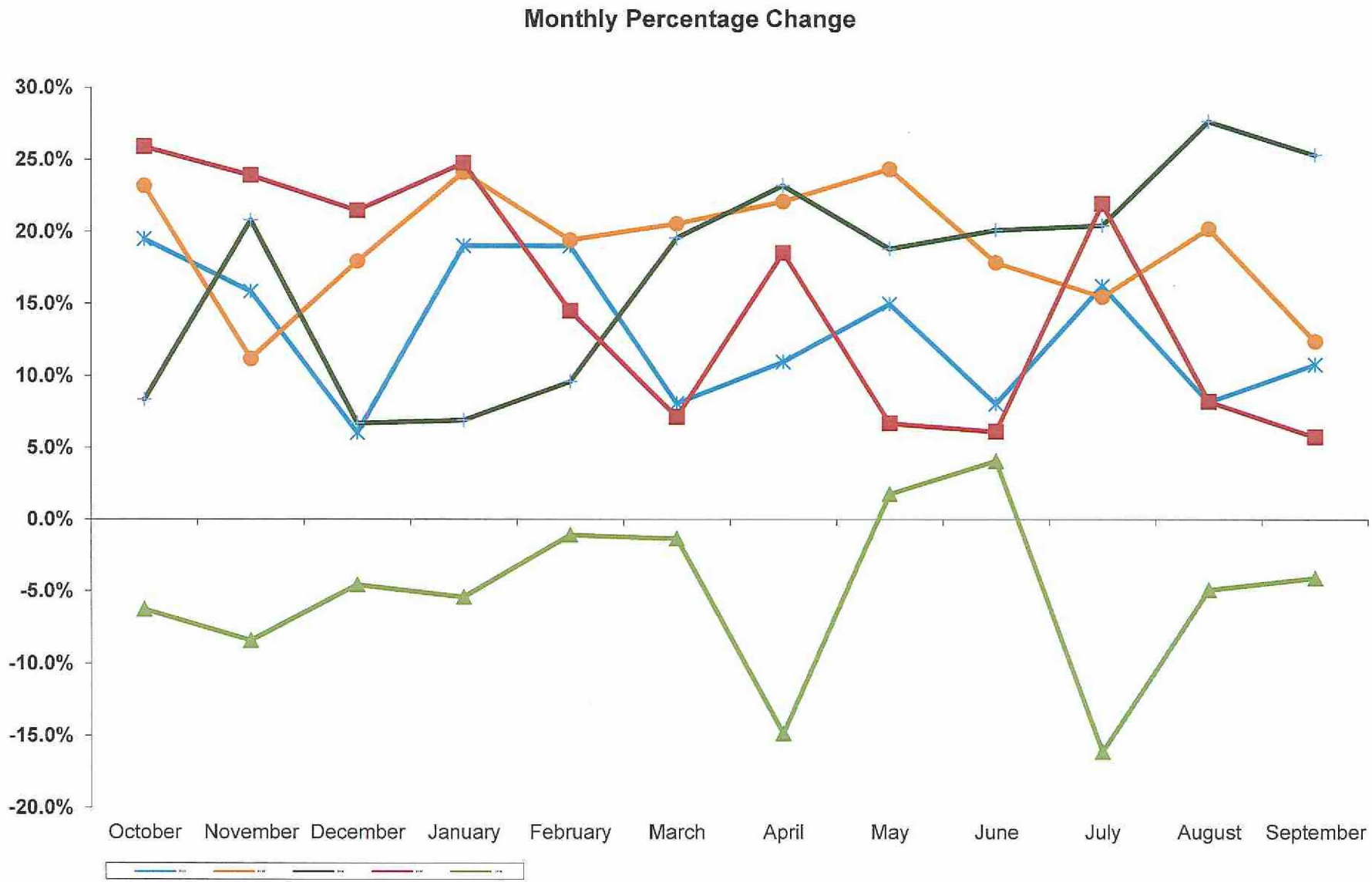
	FY16	Month	FY16 Monthly Deposits	% Change from last FY	FY16 Running Total	FY16 Estimated Running Comparison	FY16 Monthly Total as % of Budget	FY16 Running Total as % of Budget	Running Total % Budget Average	FY16 Over/Under Running Total Average	Monthly Difference	Running Total Difference	Running Total % Change
Dec		October	$ 1,377,131	-6.3%	$ 1,377,131	$ 1,434,141	7.3%	7.3%	7.6%	-0.3%	($92,147)	($92,147)	-6.3%
Jan		November	$ 1,387,579	-8.4%	$ 2,764,710	$ 2,890,930	7.4%	14.7%	15.3%	-0.7%	($127,198)	($219,345)	-7.4%
Feb		December	$ 2,025,155	-4.6%	$ 4,789,864	$ 5,059,414	10.7%	25.4%	26.8%	-1.4%	($96,754)	($316,100)	-6.2%
Mar		January	$ 1,342,103	-5.4%	$ 6,131,967	$ 6,460,139	7.1%	32.5%	34.2%	-1.7%	($76,850)	($392,950)	-6.0%
Apr		February	$ 1,270,630	-1.1%	$ 7,402,597	$ 7,808,753	6.7%	39.2%	41.4%	-2.2%	($13,811)	($406,761)	-5.2%
May		March	$ 1,748,945	-1.3%	$ 9,151,542	$ 9,676,246	9.3%	48.5%	51.3%	-2.8%	($23,749)	($430,510)	-4.5%
Jun		April	$ 1,352,122	-14.8%	$ 10,503,664	$ 11,200,195	7.2%	55.7%	59.4%	-3.7%	($235,561)	($666,071)	-6.0%
July		May	$ 1,529,292	1.8%	$ 12,032,956	$ 12,779,703	8.1%	63.8%	67.7%	-4.0%	$26,666	($639,406)	-5.0%
Aug		June	$ 1,859,865	4.1%	$ 13,892,822	$ 14,682,681	9.9%	73.6%	77.8%	-4.2%	$72,933	($566,473)	-3.9%
Sep		July	$ 1,469,759	-16.1%	$ 15,362,581	$ 16,372,474	7.8%	81.4%	86.8%	-5.4%	($282,385)	($848,857)	-5.2%
Oct		August	$ 1,518,927	-4.9%	$ 16,881,508	$ 17,991,046	8.0%	89.5%	95.3%	-5.9%	($78,692)	($927,550)	-5.2%
Nov		September	$ 1,729,190	-4.1%	$ 18,610,698	$ 19,900,879	9.2%	98.6%	105.5%	-6.8%	($74,051)	($1,001,601)	-5.1%
			$ 18,610,698	FY16 Total									

FYTD Total	*$*	*18,610,698.03*
FY16 Amended Budget	*$*	*18,868,726.00*
FY16 FYTD Difference	*$*	*(258,027.98)*
Months Remaining		-
FY15 Average Remaining	$	-
FY16 Average Necessary to Meet Budget	$	-
Average Change Needed		0.00%


Running Total Comparison
$25.0
$20.0
$15.0
$10.0
$5.0
$-
Millions
October
November
December
January
February
March
April
May
June
July
August
September

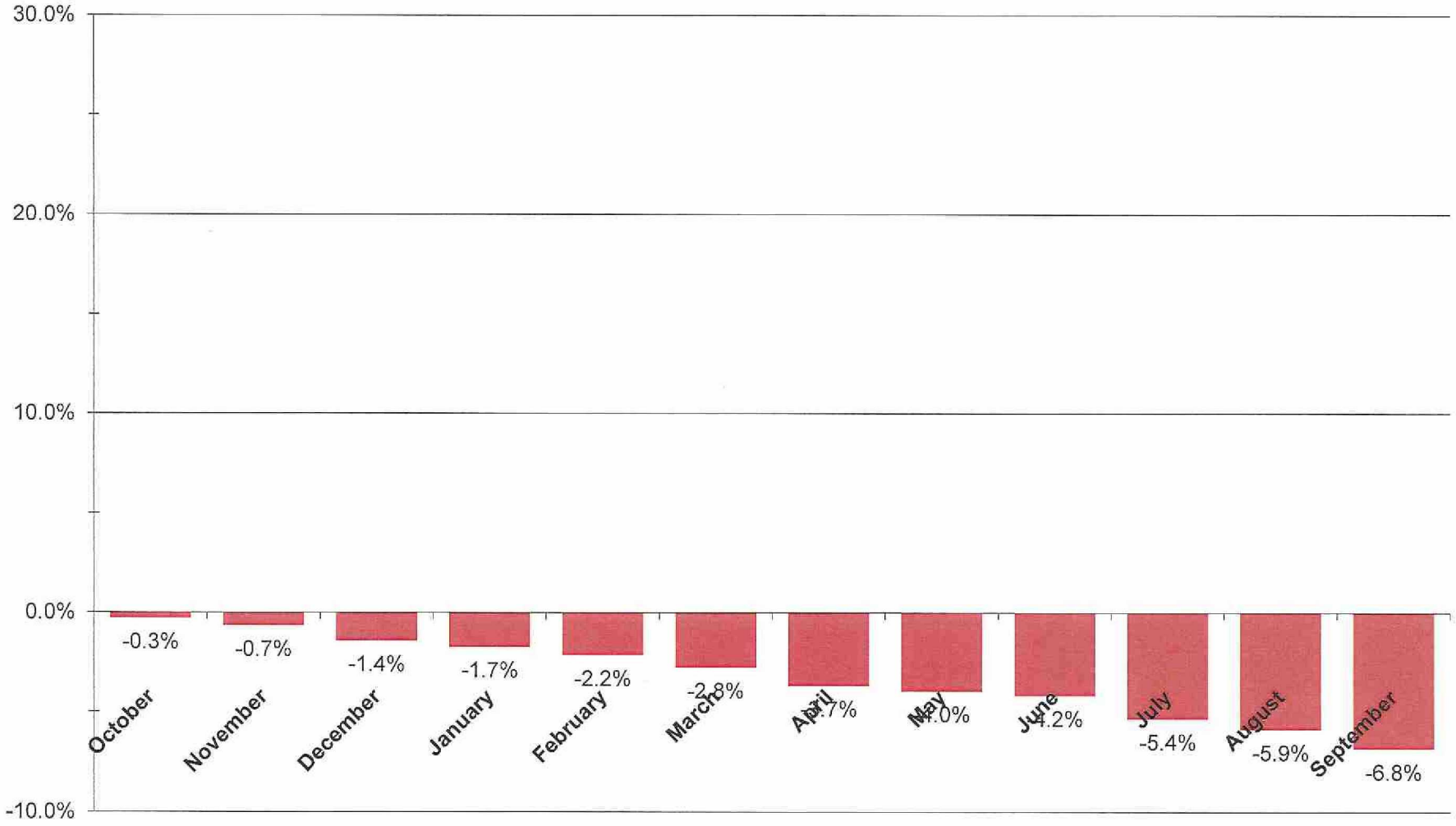
RT Chart


Monthly Deposits Comparison
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
October
November
December
January
February
March
April
May
June
July
August
September
Monthly $


Monthly Percentage Change
30.0%
25.0%
20.0%
15.0%
10.0%
5.0%
0.0%
-5.0%
-10.0%
-15.0%
-20.0%
October
November
December
January
February
March
April
May
June
July
August
September

Monthly %

Over/Under Running Total Average



O-U Chart

Frisco Community Development Corporation
Budget Summary For: Preliminary September
2015-16 Budget

Revenue:	Actual FY2015	FY2016 Final Amended Budget	Current Month	Monthly % of Budget	Actual YTD	YTD % of Budget
General Sales/Use Tax	19,612,299	18,868,726	1,317,016	7.0%	18,610,698	98.6%
Sales/Use Tax Audit Fee	-1,610,781	0	-2,238	NA	302,428	NA
Interest Income	80,085	240,000	32,681	13.6%	282,242	117.6%
Unrealized Gain/Loss on Investments	26,698	0	4,796	NA	4,796	NA
Rental Income	726,522	735,554	57,531	7.8%	753,345	102.4%
Frisco Discovery Center Revenue	4,009	62,700	3,077	4.9%	60,681	96.8%
Miscellaneous	0	0	0	NA	198	NA
Sale of Fixed Assets/Gain-Land held resale	15,618,708	187,676	0	0.0%	0	0.0%
Bond/Loan Proceeds	19,770,000	39,501,154	0	0.0%	39,501,154	100.0%
Contributions (Arts Center of North Texas)	499,170	0	0	NA	0	NA
Interfund Transfers-City/EDC/TIRZ	189,913	1,067,607	742,792	69.6%	1,165,095	109.1%
Total Revenue	**54,916,623**	**60,663,417**	**2,155,655**	**3.6%**	**60,680,637**	**100.0%**
Expenditures:						
Operations:						
Frisco Discovery Center	79,784	268,000	43,295	16.2%	265,237	99.0%
CFS/GEA/Beal Building	25	5,000	0	0.0%	1,985	39.7%
Weir Property	3,795	0	0	NA	0	NA
Contract Services:						
FDC Operating Agreement	75,000	0	0	NA	0	NA
Audit Fees	5,000	5,000	0	0.0%	5,000	100.0%
Contingency	69,399	40,000	1,598	4.0%	12,566	31.4%
New Park Devel/Projects/Capital Outlay:						
Remediation Costs-Exide Land	0	0	72	NA	72	NA
Exide Land-purchase	0	0	0	NA	0	NA
Frisco Disc Ctr Phase II NVM 15701	1,141,085	36,846	0	0.0%	26,917	73.1%
Frisco Disc Ctr Museum Exhib Area 15702	26,255	21,245	0	0.0%	20,096	94.6%
Railroad Museum Mini Train	0	44,757	0	0.0%	0	0.0%
Museum Amer RR Ph II Env-Constr 16701		250,000	79,528	31.8%	117,884	47.2%
Real estate commission fees-91 acres	630,000	0	0	NA	0	NA
Transfers:						
Phase IV, Bacchus (Ball fields) 13126	5,274,311	0	0	NA	0	NA
FAC Outdoor Expansion 12110	5,316,365	423,373	0	0.0%	381,234	90.0%
Northeast Community Park 14119	7,590	892,410	0	0.0%	0	0.0%
Veterans Walk of Honor 14701	238,609	0	0	NA	0	NA
Dog Park Expansion 08149	0	600,000	0	0.0%	28,321	4.7%
Dr Pepper Ballpark Improvements 15110	4,843,168	1,156,832	522,060	45.1%	865,932	74.9%
Museum of the Amer RR Ph II Match 10122	81,150	18,850	0	0.0%	0	0.0%
Toyota Stadium Improvements 16105	0	39,000,000	173,361	0.4%	2,936,046	7.5%
Northwest Community Park Ph I 16117	0	60,000	0	0.0%	0	0.0%
Sales Tax Grants/Econ Incentives 13809	1,904,870	1,499,400	292,235	19.5%	1,208,742	80.6%
Matching Grant-Museums/Econ Incentives	67,929	32,071	0	0.0%	32,071	100.0%
Appropriation for Sports Complexes	1,648,377	0	0	NA	0	NA
Appropriation-City Commitments	0	7,082,197	358,220	5.1%	7,102,710	100.3%
Bond Principal	4,404,500	1,350,000	0	0.0%	1,350,000	100.0%
Note Principal	13,500,000	412,000	0	NA	0	NA
Bond/Note Interest Expense	3,073,838	2,093,259	105,570	5.0%	2,092,876	100.0%
Paying Agent Fees	88,777	2,500	500	20.0%	2,095	83.8%
Bond Issuance Expense	134,991	501,154	17	0.0%	492,163	98.2%
Total Expenditures	**42,614,818**	**55,794,894**	**1,576,456**	**2.8%**	**16,941,947**	**30.4%**
Revenue Over (Under) Expenditures	**12,301,805**	**4,868,523**	**579,199**		**43,738,690**	

Community Development Corporation
Balance Sheet
Preliminary 9/30/16

ASSETS

Cash Operating	0
TexPool Money Market	9,512,851
TexStar Money Market	26,981,686
Investments	30,900,000
Investments - Accrued Interest	28,833
Investments - Discounts	-4,296
Unrealized Gain/(Loss) on Investments	7,148
Accounts Receivable-Other	37,124
Accounts Receivable-Sales Taxes	1,518,927
Prepaid - Land & Remediation Escrows	16,909,506
Land Held for Resale	16,292,514
Land	52,650,137
Building & Improvements	8,947,524
Improvements Other than Buildings	18,584,658
Machinery & Equipment	26,465
Furniture & Fixtures	8,194
Construction in Progress	1,199,949
Accumulated Depreciation	-20,442,397
Amount to be Provided - Debt	114,295,000
Amount to be Provided - Comp Absences	5,557
Total Assets	277,459,380

LIABILITIES AND FUND BALANCES

LIABILITIES

Accounts Payable	381,490
Accounts Payable - Remediation	908,822
FICA Payable	395
Rental Security Deposit	76,118
Accrued Wages	8,630
Accrued Vacation	2,575
Accrued Sick Leave	2,587
Deferred Revenue	62,531
Current Portion of Long-term Debt	4,320,000
Notes Payable	13,770,000
Bonds Payable	96,205,000
TOTAL LIABILITIES	115,738,148
FUND BALANCES	
Investment in General Fixed Assets	81,416,928
Fund Balance	80,304,304
TOTAL FUND BALANCE	161,721,232
TOTAL LIABILITIES AND FUND BALANCES	277,459,380

Community Development Corporation
General Fixed Assets
9/30/16 Preliminary

LAND	
SE Community Park 2001	2,846,131
Grand Park	34,970,035
Beal Building Land	7,150,786
Mahard-Silo Property	450,000
Weir Land	726,659
Ainsworth Property	377,382
Vogt Property	522,029
Kriscor Ruski Property	1,028,446
720 Preston Trace Property	552,592
Warren Parkway Land	0
Sports Complex Land SSR Collin	3,147,584
Willow Bay Park Land	878,494
TOTAL LAND	52,650,137
BUILDINGS & IMPROVEMENTS	
Beal Building	5,951,898
Log Cabin - Heritage Park	37,426
Beal Building Remodel	2,038,405
Recreation Center	2,308
Roof on Weir Property	0
Back of House - Frisco Discovery Center	284,056
Beal Building Carports replaced	45,471
Frisco Discovery Center Facility Improvements 2014	573,110
Blackbox Theater Floor	14,850
TOTAL BUILDINGS & IMPROVEMENTS	8,947,524
IMPROVEMENTS OTHER THAN BUILDINGS	
Warren Sports Complex	7,085,460
McKinney Road Park	4,716,663
Harold Bacchus Park	6,201,955
Cypress Creek Development Agreement	140,160
SE Community Park Phase 2	425,628
Alarm System Frisco Discovery Center	14,793
TOTAL IMPROVEMENTS OTHER THAN BUILDINGS	18,584,658
MACHINERY & EQUIPMENT	
3-Lighting Detection Systems	20,535
Video System	5,930
TOTAL MACHINERY & EQUIPMENT	26,465
FURNITURE & FIXTURES	
Wenger Stagehand Staging System-Black Box Theatre	8,194
CONSTRUCTION IN PROGRESS	
Mini Train - Railroad Museum	34,743
FDC National Videogame Museum	1,138,951
FDC Museum Exhibit Area Sci-Tech	26,255
TOTAL CONSTRUCTION IN PROGRESS	1,199,949
TOTAL INVESTMENT IN GENERAL FIXED ASSETS	81,416,928

CDC Check Register
September, 2016
Preliminary

Check #	Date	Payee	Transaction Description	Amount
Frisco Discovery Center				
347128	9/1/2016	Bill Joplin's Compressor Svcs	HVAC 4th quarter preventive maintenance	1,077.50
347160	9/1/2016	G&K Services	Floor mats wk of 8/30/16	24.24
347425	9/8/2016	Copynet	Sep copier lease	256.17
347432	9/8/2016	EEC Enviro Service Co	HVAC service call/repairs 8/5/16 and 8/12/16	566.20
347475	9/8/2016	RAS Services Inc	August janitorial services	1,530.00
347632	9/13/2016	CoServ	Electricity service 7/17 - 8/17/16	7,155.60
347721	9/13/2016	Partstown	Ice machine accessories and supplies: expansion valves, water level sensor, capillaries	442.00
347770	9/13/2016	Varidesk LLC	Office furniture-desk and mat	500.00
347776	9/13/2016	Weisz Selection	September grounds maintenance	512.91
347810	9/15/2016	Carrier Enterprise	Condenser fan motor	208.49
347888	9/15/2016	Partstown	Hot gas valve coil for ice machine	71.38
348040	9/20/2016	Atmos Energy Corp	Gas service 8/10 - 9/9/16	49.78
348056	9/20/2016	Carrier Enterprise	2 logic boards for economizers on HVAC units;electronic control board for economizer HVAC #10	1,219.96
348158	9/20/2016	The Sherwin-Williams Co.	1 quart of paint	36.18
348283	9/22/2016	AT&T Mobility	Aug cell phone usage	52.02
348319	9/22/2016	G&K Services	Floor mats wk of 9/20	24.24
348332	9/22/2016	Partstown	Ice machine	3,230.48
348490	9/27/2016	Home Depot	Plumbing parts for sink repairs, weatherstripping/caulking for windows, fuses for HVAC	102.26
348549	9/27/2016	RAS Services Inc	September janitorial services	1,530.00
348886	9/30/2016	Home Depot	tubing fittings,pvc coupling for ice machine water/drain lines,5 gallon bucket,wire connectors,fuses	145.98
349043	9/30/2016	Home Depot	4" cleanout plug and cover	6.96
349057	9/30/2016	Mid-Cities Pest Control	Pest control services	197.85
349541	9/30/2016	Barbizon Light Co	Microphone and monitor cables	990.78
349684	9/30/2016	AT&T Mobility	Sep cell phone usage	51.97
349685	9/30/2016	Barbizon Light Co	Microphone cables	114.03
349689	9/30/2016	CoServ	Electricity service 8/17 - 9/17	5,853.43
Invoice	9/30/2016	Utility Billing	Sep water bill	307.30
Invoice	9/30/2016	Utility Reimbursements	Utility reimbursements due Sep	-8,896.53
Journal Entry	9/30/2016	Atmos Energy Corp	Sep gas service accrued	47.21
Journal Entry	9/30/2016	G&K Services	Sep floor mats accrued	59.71
Payroll system-generated	9/30/2016	Sep payroll entries	Sep salaries and benefits	25,778.78
348086	9/20/2019	G&K Services	Floor mats wks of 9/6 and 9/13	48.48
Subtotal Frisco Discovery Center				**43,295.36**
Contingency				
348731	9/29/2016	Frisco ISD	CDC's 1/4 portion food/beverage charges for 8/27/16 Opening Game Day at the Ford Center	1,597.46
Subtotal Contingency				**1,597.46**
Remediation Costs				
Journal Entry	9/30/2016	Journal Entry	Sep accrual for interest earned on remediation escrow accounts	72.06
Subtotal Remediation Costs				**72.06**
Museum Amer Railroad Ph II Envir-Construction				
Journal Entry	9/30/2016	Museum of the American Railroad	Sep accrual tracks 6,7,8 storm drainage, ballast, flex-base FCS Construction	39,384.01
Journal Entry	9/30/2016	Museum of the American Railroad	Sep accrual tracks 6,7,8 storm drainage, ballast, flex-base Prime Aggregate Transportation	40,144.00
Subtotal Museum Amer Railroad Ph II Envir-Construct				**79,528.01**
Dr Pepper Ballpark Improvements				
Journal Entry	9/29/2016	Journal entry	Transfer to CIP Fund Dr Pepper Ballpark Improvements	522,060.19
Subtotal Dr Pepper Ballpark Improvements				**522,060.19**
Toyota Stadium Improvements				
5722	9/29/2016	Frisco Stadium LLC	Reimbursement for Jul	173,360.52
Subtotal Toyota Stadium Improvements				**173,360.52**

Sales Tax Grants/Economic Incentives				
Journal Entry	9/30/2016	Journal Entry	Accrue est sales tax grant Jul-Sep quarter	292,235.07
Subtotal Sales Tax Grants/Economic Incentives				292,235.07
Appropriation-City Commitments				
Journal Entry	9/26/2016	Journal Entry	Transfer out to Debt Service Fund NE Community Park & Omni/MUEC Hotel	333,980.00
Journal Entry	9/26/2016	Journal Entry	Transfer out additional to TIRZ Fund	24,240.00
Subtotal Appropriation-City Commitments				358,220.00
Bond/Note Interest Expense				
5726	9/29/2016	North Dallas Bank & Trust	Loan interest Luminant Land 7/1 - 9/30/16	105,570.00
Subtotal Bond/Note Interest Expense				105,570.00
Paying Agent Fees				
347414	9/8/2016	Bank of New York Mellon	Paying agent fees 2012 Revenue Bonds	500.00
Subtotal Paying Agent Fees				500.00
Bond Issuance Expense				
Journal Entry	9/9/2016	Journal	Reclass interest paid on bond issuance cost refund	17.17
Subtotal Bond Issuance Expense				17.17
		Total Sep Prelim 2016		1,576,455.84

Top Twenty Sales Tax Cities
Reporting through Nov-Allocation for Sep 2016 Sales

Last Month	This Month	City	Population	Per capita	Net Payment This Period	Comparable Payment Prior Year	% Change	2016 Payments To Date	2015 Payments To Date	% Change
1	1	Houston	2,239,558	$25.26	$56,575,246.90	$58,452,781.66	-3.21%	$582,403,635.25	$607,839,383.90	-4.18%
2	2	San Antonio	1,436,697	$20.59	$29,585,037.08	$28,552,080.44	3.61%	$299,027,831.61	$290,538,454.24	2.92%
3	3	Dallas	1,281,047	$20.68	$26,492,793.16	$26,332,258.30	0.60%	$261,466,428.63	$250,935,857.62	4.19%
4	4	Austin	912,791	$19.84	$18,107,385.99	$17,931,047.59	0.98%	$188,337,267.25	$179,988,530.32	4.63%
5	5	Fort Worth	812,238	$15.99	$12,990,876.88	$12,251,451.09	6.03%	$127,657,105.43	$121,474,334.79	5.08%
6	6	Arlington	383,204	$26.25	$10,058,493.89	$9,707,470.27	3.61%	$95,189,676.80	$91,150,803.43	4.43%
8	7	Plano	278,480	$25.71	$7,160,454.49	$6,559,190.62	9.16%	$72,672,281.75	$71,363,334.10	1.83%
7	8	El Paso	679,036	$10.42	$7,077,080.38	$6,888,353.54	2.73%	$77,459,227.74	$75,501,439.22	2.59%
10	**9**	**Frisco**	**151,030**	**$45.80**	**$6,916,760.82**	**$7,212,965.92**	**-4.10%**	**$68,934,268.65**	**$72,572,083.97**	**-5.01%**
9	10	Corpus Christi	320,434	$20.46	$6,554,877.10	$6,707,392.78	-2.27%	$66,995,060.67	$72,185,890.62	-7.19%
11	11	Amarillo	197,254	$33.08	$6,525,362.69	$6,847,363.39	-4.70%	$68,734,408.26	$68,687,414.41	0.06%
14	12	Irving	232,406	$26.74	$6,214,725.05	$6,051,842.72	2.69%	$60,072,433.84	$58,049,944.04	3.48%
13	13	Lubbock	243,839	$25.02	$6,102,034.62	$6,189,466.28	-1.41%	$60,373,385.74	$59,998,748.40	0.62%
12	14	Round Rock	112,744	$51.10	$5,760,693.89	$5,733,164.48	0.48%	$61,987,181.54	$62,511,121.60	-0.83%
15	15	McAllen	140,717	$37.03	$5,211,110.38	$5,353,329.36	-2.65%	$55,857,845.62	$58,136,660.58	-3.91%
18	16	Grand Prairie	185,453	$26.80	$4,969,948.65	$4,538,789.89	9.49%	$47,082,526.08	$43,677,459.96	7.79%
19	17	Midland	128,037	$36.04	$4,615,014.18	$5,542,681.88	-16.73%	$48,091,223.66	$58,760,441.84	-18.15%
17	18	McKinney	156,767	$29.22	$4,580,492.54	$4,389,632.41	4.34%	$43,035,315.99	$39,809,024.53	8.10%
16	19	Sugar Land	86,777	$49.39	$4,285,985.78	$4,508,260.77	-4.93%	$47,986,094.54	$47,289,485.80	1.47%
20	20	Mesquite	144,416	$28.32	$4,090,550.17	$4,032,698.96	1.43%	$39,907,593.22	$37,975,354.54	5.08%

City/County Sales Tax Comparison

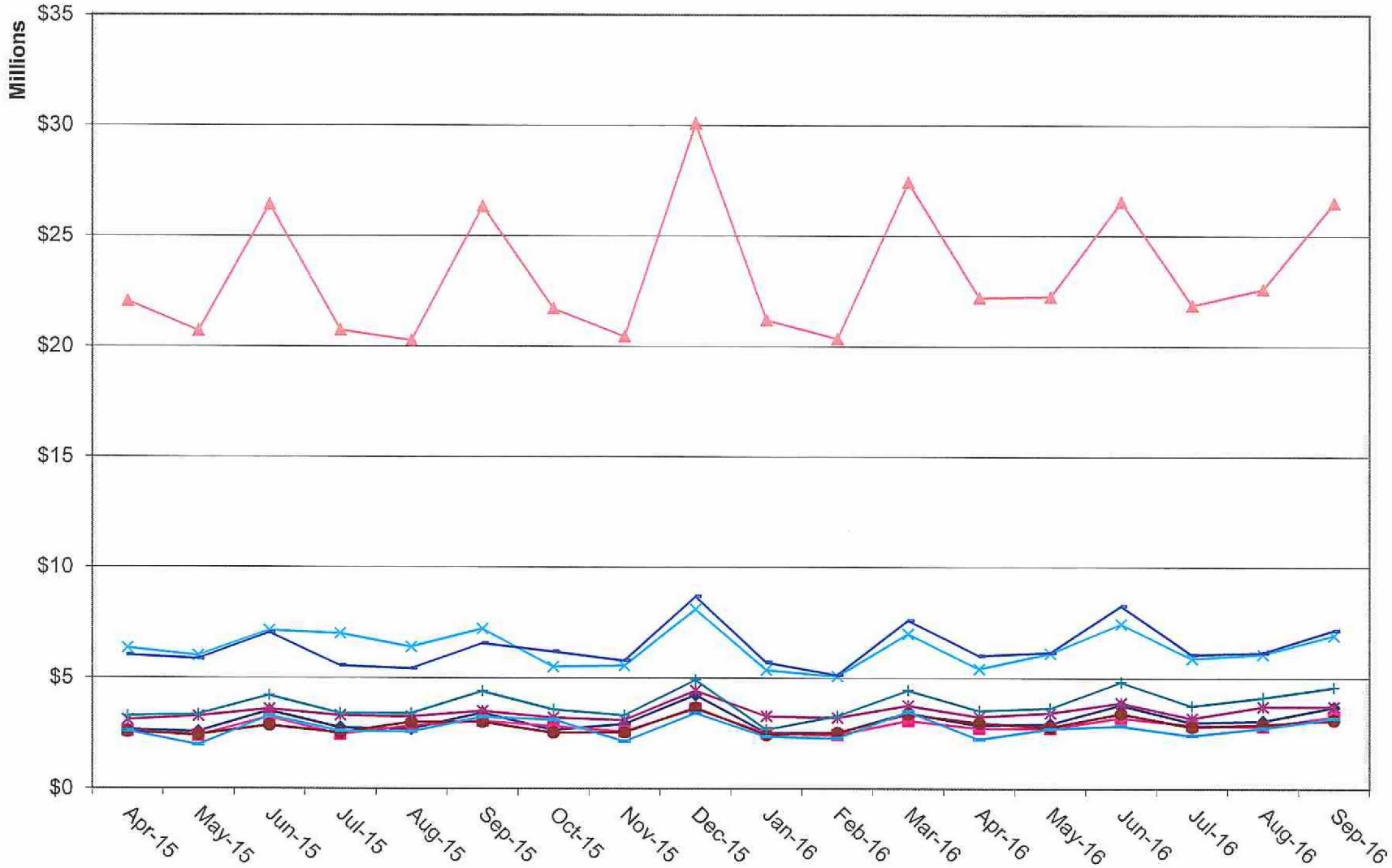
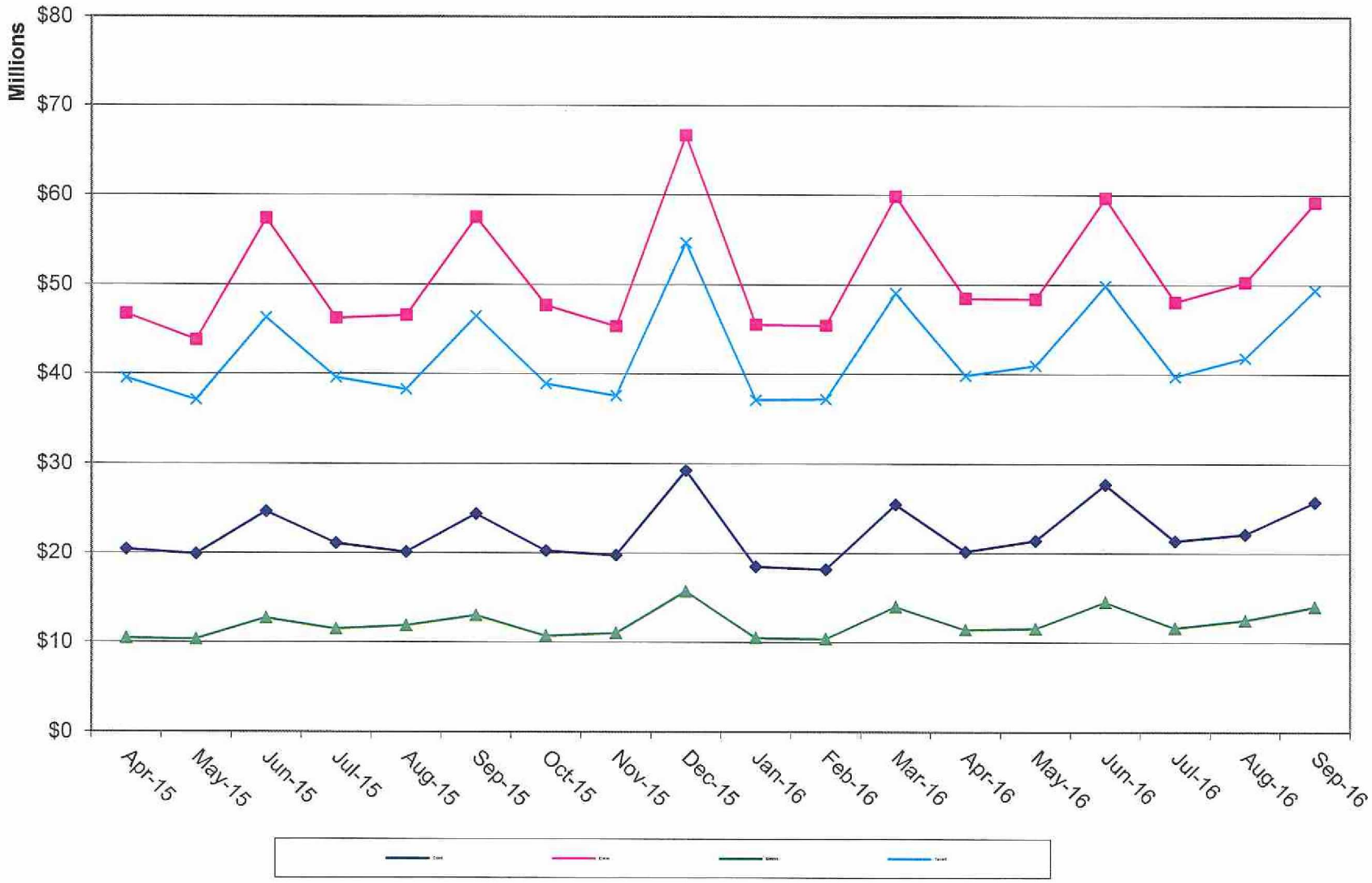
	Jun-14	Jun-15	Change	Jul-14	Jul-15	Change	Aug-14	Aug-15	Change	Sep-14	Sep-15	Change
Allen	$3,165,040.85	$3,522,837.47	11.30%	$2,748,932.74	$2,752,624.73	0.13%	$2,609,273.75	$2,697,390.26	3.38%	$3,135,352.11	$3,428,833.04	9.36%
Carrollton	$2,586,094.38	$3,241,927.44	25.36%	$2,361,221.05	$2,451,108.29	3.81%	$2,385,721.85	$2,835,696.09	18.86%	$2,750,770.17	$3,066,596.96	11.48%
Dallas	$23,628,413.14	$26,419,431.53	11.81%	$20,488,925.65	$20,738,563.84	1.22%	$19,616,317.86	$20,273,940.08	3.35%	$24,219,746.56	$26,332,258.30	8.72%
Frisco	$6,734,728.23	$7,147,728.62	6.13%	$5,746,215.10	$7,008,576.92	21.97%	$5,904,836.32	$6,390,475.93	8.22%	$6,820,782.27	$7,212,965.92	5.75%
Grapevine	$3,687,699.89	$3,599,498.03	-1.86%	$3,211,614.40	$3,305,524.08	2.92%	$3,316,416.54	$3,247,494.77	-2.08%	$3,411,964.18	$3,500,210.72	2.59%
Lewisville	$2,797,425.40	$2,867,225.67	2.50%	$2,472,023.86	$2,531,075.55	2.39%	$2,546,174.08	$2,996,730.08	17.70%	$2,872,744.96	$3,013,888.99	4.91%
McKinney	$3,906,791.89	$4,208,442.82	7.72%	$3,406,901.43	$3,397,280.79	-0.28%	$3,224,215.04	$3,389,959.06	5.14%	$3,915,144.43	$4,389,632.41	12.12%
Plano	$6,830,241.62	$7,037,003.72	3.03%	$6,238,369.24	$5,548,220.94	-11.06%	$6,191,497.84	$5,419,974.79	-12.46%	$7,062,279.62	$6,559,190.62	-7.12%
Richardson	$2,797,437.90	$3,280,527.76	17.27%	$2,294,717.80	$2,610,502.20	13.76%	$2,635,335.50	$2,570,888.85	-9.33%	$2,931,580.09	$3,232,901.16	10.28%
	Average	Average	9.25%	Average	Average	3.87%		Average	3.64%		Average	6.45%
Collin	$23,080,046.38	$24,608,553.14	6.72%	$20,199,312.26	$21,080,362.46	4.36%	$19,919,208.98	$20,100,715.69	0.91%	$23,417,559.82	$24,342,968.05	3.95%
Dallas	$51,646,469.71	$57,373,401.36	11.09%	$43,939,380.20	$46,258,993.44	5.28%	$44,294,806.55	$46,594,692.68	5.19%	$53,092,060.72	$57,532,744.55	8.36%
Denton	$11,136,478.58	$12,684,817.59	13.90%	$9,864,609.11	$11,469,018.50	16.67%	$9,623,880.06	$11,824,313.05	22.86%	$11,593,930.66	$12,992,579.35	12.06%
Tarrant	$43,182,762.43	$46,363,993.06	7.37%	$37,492,270.66	$39,614,565.84	5.66%	$36,944,426.91	$38,274,295.03	3.60%	$44,279,601.28	$46,522,453.89	5.07%

	Oct-14	Oct-15	Change	Nov-14	Nov-15	Change	Dec-14	Dec-15	Change	Jan-15	Jan-16	Change
Allen	$2,602,597.01	$2,655,216.67	2.02%	$2,952,970.89	$2,920,196.18	-1.11%	$3,958,728.05	$4,240,248.98	7.11%	$2,405,288.58	$2,530,504.40	5.21%
Carrollton	$2,431,341.44	$2,829,186.39	16.36%	$2,092,183.55	$2,591,009.18	23.84%	$2,957,899.29	$3,616,272.53	22.26%	$2,430,899.17	$2,523,626.33	3.82%
Dallas	$21,875,453.74	$21,710,132.77	-0.76%	$19,166,937.62	$20,463,935.53	6.77%	$29,632,474.00	$30,074,367.68	1.49%	$19,951,353.06	$21,198,060.87	6.25%
Frisco	$5,877,111.52	$5,508,523.45	-6.27%	$6,059,107.23	$5,550,315.01	-8.40%	$8,487,636.30	$8,100,818.44	-4.56%	$5,875,811.68	$5,368,411.04	-5.42%
Grapevine	$3,437,227.90	$3,209,136.43	-6.64%	$3,125,494.03	$3,110,829.33	-0.47%	$4,678,266.96	$4,437,222.85	-5.15%	$2,929,358.06	$3,285,011.14	12.14%
Lewisville	$2,532,838.82	$2,537,910.43	0.20%	$2,404,460.25	$2,541,494.23	5.70%	$3,407,083.52	$3,661,985.37	7.48%	$2,479,995.22	$2,441,184.21	-1.56%
McKinney	$3,289,691.69	$3,574,431.27	8.66%	$3,272,568.97	$3,319,142.15	1.42%	$4,529,723.99	$4,909,813.02	8.39%	$3,043,329.97	$2,671,189.66	-12.23%
Plano	$5,713,086.13	$6,194,708.26	8.43%	$5,997,871.35	$5,785,537.52	-3.54%	$9,696,211.11	$8,671,920.83	-10.56%	$5,514,098.24	$5,706,033.99	3.48%
Richardson	$2,504,815.21	$3,120,999.82	24.60%	$1,946,129.90	$2,136,630.89	9.79%	$3,158,202.40	$3,417,640.59	8.18%	$2,410,804.28	$2,362,402.44	-2.01%
	Average	Average	5.18%	Average	Average	3.78%	Average	Average	3.85%	Average		1.08%
Collin	$19,514,856.00	$20,220,392.08	3.62%	$20,251,718.96	$19,728,744.57	-2.58%	$29,528,696.72	$29,196,488.24	-1.13%	$18,577,755.66	$18,460,757.18	-0.63%
Dallas	$47,211,935.36	$47,713,311.18	1.06%	$43,587,738.26	$45,354,800.31	4.05%	$64,270,208.47	$66,679,864.97	3.75%	$43,394,215.28	$45,564,282.95	5.00%
Denton	$9,967,931.85	$10,676,758.27	7.11%	$9,471,192.49	$10,990,990.58	16.05%	$13,683,319.66	$15,670,094.56	14.52%	$9,301,310.83	$10,460,607.43	12.46%
Tarrant	$37,570,142.87	$38,922,655.93	3.60%	$36,230,421.30	$37,588,116.52	3.69%	$52,584,226.53	$54,703,649.19	4.03%	$35,871,993.24	$37,093,913.63	3.41%

	Feb-15	Feb-16	Change	Mar-15	Mar-16	Change	Apr-15	Apr-16	Change	May-15	May-16	Change
Allen	$2,258,328.93	$2,522,419.70	11.69%	$3,605,739.93	$3,427,480.64	-4.94%	$2,667,427.33	$2,861,305.84	7.27%	$2,572,824.66	$2,920,296.40	13.51%
Carrollton	$2,055,525.38	$2,442,655.13	18.83%	$2,891,640.70	$3,079,424.20	6.49%	$2,608,953.43	$2,750,521.08	5.43%	$2,398,651.70	$2,728,928.01	13.77%
Dallas	$18,873,182.98	$20,354,674.42	7.85%	$26,788,399.84	$27,417,869.71	2.35%	$22,050,824.47	$22,206,929.56	0.71%	$20,708,491.90	$22,248,647.04	7.44%
Frisco	$5,137,766.14	$5,082,521.30	-1.08%	$7,090,777.27	$6,995,779.31	-1.34%	$6,350,731.74	$5,408,487.54	-14.84%	$6,010,506.22	$6,117,168.81	1.77%
Grapevine	$2,755,896.24	$3,215,068.21	16.66%	$3,736,965.67	$3,761,141.47	0.65%	$3,103,187.36	$3,250,001.68	4.73%	$3,270,337.34	$3,427,994.81	4.82%
Lewisville	$2,194,340.34	$2,533,340.87	15.45%	$2,920,316.80	$3,373,294.67	15.51%	$2,570,323.27	$2,982,209.07	16.02%	$2,441,318.40	$2,781,814.24	13.95%
McKinney	$2,850,523.28	$3,288,815.07	15.38%	$4,111,728.29	$4,443,547.83	8.07%	$3,269,100.77	$3,522,695.66	7.76%	$3,346,734.18	$3,628,455.38	8.42%
Plano	$5,525,584.97	$5,141,741.81	-6.95%	$8,164,578.40	$7,595,315.59	-6.97%	$6,027,505.67	$6,004,470.04	-0.38%	$5,873,094.29	$6,145,854.85	4.64%
Richardson	$2,020,394.05	$2,287,475.31	13.22%	$2,823,154.93	$3,491,803.68	23.68%	$2,608,236.97	$2,232,743.21	-14.40%	$1,967,956.81	$2,715,233.51	37.97%
	Average	Average	10.12%	Average	Average	4.83%	Average	Average	1.37%	Average	Average	11.81%
Collin	$17,541,650.53	$18,160,756.73	3.53%	$25,442,093.06	$25,427,459.97	-0.06%	$20,368,159.19	$20,144,872.79	-1.10%	$19,843,642.49	$21,401,554.55	7.85%
Dallas	$41,320,816.76	$45,464,316.03	10.03%	$57,725,952.72	$59,846,763.98	3.67%	$46,746,757.83	$48,507,323.18	3.77%	$43,808,878.54	$48,440,017.04	10.57%
Denton	$8,347,547.43	$10,358,629.85	24.09%	$12,206,168.08	$13,981,173.97	14.54%	$10,410,654.87	$11,390,298.05	9.41%	$10,308,789.97	$11,515,493.95	11.71%
Tarrant	$34,291,850.96	$37,171,646.48	8.40%	$46,557,894.78	$49,114,023.12	5.49%	$39,503,740.67	$39,850,134.52	0.88%	$37,070,627.11	$40,969,868.14	10.52%

	Jun-15	Jun-16	Change	Jul-15	Jul-16	Change	Aug-15	Aug-16	Change	Sep-15	Sep-16	Change
Allen	$3,522,837.47	$3,787,723.89	7.52%	$2,752,624.73	$2,990,272.32	8.63%	$2,697,390.26	$3,061,943.95	13.52%	$3,428,833.04	$3,694,685.77	7.75%
Carrollton	$3,241,927.44	$3,207,316.41	-1.07%	$2,451,108.29	$2,888,589.88	17.85%	$2,835,696.09	$2,829,211.18	-0.23%	$3,066,596.96	$3,277,192.85	6.87%
Dallas	$26,419,431.53	$26,546,581.65	0.48%	$20,738,563.84	$21,860,815.67	5.41%	$20,273,940.08	$22,601,753.34	11.46%	$26,332,258.30	$26,492,793.16	0.61%
Frisco	$7,147,728.62	$7,439,461.32	4.08%	$7,008,576.92	$5,879,037.51	-16.12%	$6,390,475.93	$6,075,707.55	-4.93%	$7,212,965.92	$6,916,760.82	-4.11%
Grapevine	$3,599,498.03	$3,875,520.29	7.67%	$3,305,524.08	$3,194,226.17	-3.37%	$3,247,494.77	$3,715,195.36	14.40%	$3,500,210.72	$3,711,385.35	6.03%
Lewisville	$2,867,225.67	$3,395,383.82	18.42%	$2,531,075.55	$2,802,579.01	10.73%	$2,996,730.08	$2,907,256.39	-2.99%	$3,013,888.99	$3,105,183.06	3.03%
McKinney	$4,208,442.82	$4,815,087.34	14.41%	$3,397,280.79	$3,739,895.59	10.08%	$3,389,959.06	$4,116,181.95	21.42%	$4,389,632.41	$4,580,492.54	4.35%
Plano	$7,037,003.72	$8,259,969.53	17.38%	$5,548,220.94	$6,050,682.67	9.06%	$5,419,974.79	$6,150,300.43	13.47%	$6,559,190.62	$7,160,454.49	9.17%
Richardson	$3,280,527.76	$2,835,260.35	-13.57%	$2,610,502.20	$2,402,806.19	-7.96%	$2,570,888.85	$2,744,426.24	6.75%	$3,232,901.16	$3,183,963.06	-1.51%
	Average	Average	6.15%	Average	Average	3.81%	Average	Average	8.10%	Average	Average	3.58%
Collin	$24,608,553.14	$27,649,417.01	12.36%	$21,080,362.46	$21,356,417.47	1.31%	$20,100,715.69	$22,113,852.35	10.02%	$24,342,968.05	$25,699,983.01	5.57%
Dallas	$57,373,401.36	$59,658,768.35	3.98%	$46,258,993.44	$46,075,274.87	3.93%	$46,594,692.68	$50,267,891.53	7.93%	$57,532,744.55	$59,179,729.51	2.86%
Denton	$12,684,817.59	$14,484,610.78	14.19%	$11,469,018.50	$11,600,367.66	1.15%	$11,824,313.05	$12,468,642.84	5.45%	$12,992,579.35	$13,965,205.75	7.49%
Tarrant	$46,363,993.06	$49,904,446.58	7.64%	$39,614,565.84	$39,707,585.13	0.23%	$38,274,295.03	$41,825,558.27	9.28%	$46,522,453.89	$49,415,246.57	6.22%

Regional Sales Tax Analysis



County Sales Tax