

Safety & Security Solution Proposal

City of Frisco

8601 Gary Burns Dr.
Frisco, TX 75034

July 20, 2016

Curtis Jarecki

Traffic Milestone System Revision 4

Proposal Submitted

By



Proposal No. 9851-3-0

3440 Sojourn Drive Suite 240
Carrollton, TX 75006

Traffic Milestone System Revision 4 Statement of Work

Place of Performance

City of Frisco
8601 Gary Burns Dr.
Frisco, TX 75034

Primary Point of Contact

Curtis Jarecki
City of Frisco
(972) 292-5457
CJarecki@friscotexas.gov

Background

The City of Frisco Traffic Department has requested that Securadyne provide a proposal for 240 Milestone Corporate licenses with a single base license, a test system license with a 3 year care plus SSA included. Securadyne shall install the Management and recording server packages as well as program a portion of the overall cameras currently installed on the traffic network.

Tasks - Production System

Installation of Milestone Corporate base management server on customer provided server
Installation of necessary recording servers on customer provided server
Programming of up to 25 cameras.
Programming of 5 smart client views.
Programming of 5 users in up to 3 user groups.
Programming of up to 5 custom rules
Programming of 3 smart wall views.
Programming of 3 smart clients on customer provided client PCs.

Tasks - Test System

The test system shall be installed at the same time as the production system. As a learning tool, the test system is to be installed by Frisco Traffic employees as the production system is being installed with guidance from the Securadyne programmer.

Tasks - Training

This proposal assumes that a follow up day of training/installation will take place no later than 3 weeks after the completion of the installation of the base system.
Included in this proposal is 3 end user online training courses. These courses are self led. The pricing for the final testing has not been included.

Executions & Delivery

Securadyne shall work with the City of Frisco Traffic department to schedule the project upon receipt of PO from the City. Securadyne expects 4 weeks from project award to final completion.

Customer/Third Party Furnished Property and Services

Customer shall provide all necessary servers and client machines as is required to meet the specification and customer requirements.

After completion of the scope described above the customer takes responsibility for the system and shall complete any additional programming as is required to fully build out the system.

Securadyne Systems
3440 Sojourn Drive Suite 240
Carrollton, TX 75006
Phone: 972-248-4949
Fax: 972-248-2220
www.securadyne.com



Clarifications and Qualifications

The minimum one year Care-Plus purchase shall be waived for new camera licenses added to the system after the initial installation is complete in order to keep the expiration date of the overall system consistent. When the Care-Plus comes up for renewal, a minimum of one year shall be required for the system as a whole. The Maintenance Renewal date shall remain October 31st and will not shift as additional cameras are added to the system. This will require new Care-Plus licenses be purchased in yearly and daily increments to align the expiration date of new licenses with the existing. The 241Q 5th stream shall be made available in the Milestone system utilizing the same method used to bring in the first four streams of the encoder.

Payment Schedule Invoice 1 - 67% - As the Milestone Corporate VMS is ordered (from Milestone) with Net 30 terms. Invoice 2 - 33% - After the final completion and acceptance of the system following the post installation follow-up meeting with Net 30 Terms.

DIR Purchasing Information:

Purchased under DIR Contract: DIR-SDD-2232
Shipping and Handling - Exempt
Sales Tax Amount - \$0.00 (City of Frisco is Exempt)
Please submit PO to:
Michael Wilson
Cell - 817-937-7819
Main Office- 972-248-4949
Direct - 469-310-6147
Fax - 972-248-2220
michael.wilson@securadyne.com
3440 Sojourn Drive, Suite 240
Carrollton Texas 75006

Traffic Milestone System Revision 4

Customer Number: 1016196

City of Frisco

8601 Gary Burns Dr.
 Frisco, TX 75034

Contact: Curtis Jarecki
Phone: (972) 292-5457
Email: CJarecki@friscotexas.gov

Proposal No.: 9851-3-0
Date: July 20, 2016
Your Reference:
Valid To: August 19, 2016
Payment Terms: Net 30
Quoted By: Michael Wilson
Phone: 817-937-7819
Email: Michael.Wilson@Securadyne.com

Base and Licenses					
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	Milestone	XPCOBT	MLS:XProtect Corporate Base License	\$2,610.00	\$2,610.00
240	Milestone	XPCODL	MLS:XProtect Corporate Device License	\$269.78	\$64,747.20

3 Year Care Plus					
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	Milestone	Y3XPCOBT	MLS:SUP 3Y XProtect Corporate Base	\$1,020.90	\$1,020.90
240	Milestone	Y3XPCODL	MLS:SUP 3Y XProtect Corporate Device	\$106.60	\$25,584.00

Training					
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
3	Milestone	CTO-MilestoneTraining	Milestone Technical Configuration Level 1	\$1,595.00	\$4,785.00

Test System Camera Licenses					
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
5	Milestone	XPCODL	MLS:XProtect Corporate Device License	\$269.78	\$1,348.90
5	Milestone	Y3XPCODL	MLS:SUP 3Y XProtect Corporate Device	\$106.60	\$533.00

Day Licenses					
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
46	Milestone	DXPCOBT	One Day Care-Plus for Corporate Base	\$1.30	\$59.80
11,040	Milestone	DXPCODL	One Day Care Plus for Corporate Device	\$0.14	\$1,545.60

Project Labor					
QTY	Description	Rate	Ext. Price		
40.00	Engineering	\$143.44	\$5,737.60		

Investment Summary	
Total Proposal Amount:	\$107,972.00
Mobilization Due in Advance:	\$0.00
Remaining Balance Due:	\$107,972.00

Sales Tax will be included on the invoice at the time of billing if applicable.

By: _____
Sales Representative Signature

By: _____
Client Signature

By: Michael Wilson
Sales Representative Printed Name

By: _____
Client Printed Name

Date: _____

Date: _____

Approved: _____
Authorized Representative Signature
Securadyne Systems

Authorized Representative Signature
City of Frisco